



**KIM LOONG**  
RESOURCES BERHAD

錦隆資源有限公司

197501000991(22703-K)

## **Corporate Profile**

31 March 2024

# Introduction to Kim Loong Resources Berhad (“KLR”) Group

- KLR's holding company, Sharikat Kim Loong Sendirian Berhad, had its beginning back in 1967 with a 1,000 acres rubber plantation in Ulu Tiram, Johor
- KLR is listed on the Main Market of Bursa Malaysia Securities Berhad since year 2000 and currently with a RM2.12 billion market capitalisation
- KLR is primarily involved in oil palm cultivation and related businesses which include the following:
  - About 17,000 Ha of oil palm plantations in Sabah, Sarawak and Johor
  - 3 palm oil mills located in Johor and Sabah with a total processing capacity of 250MT of FFB per hour

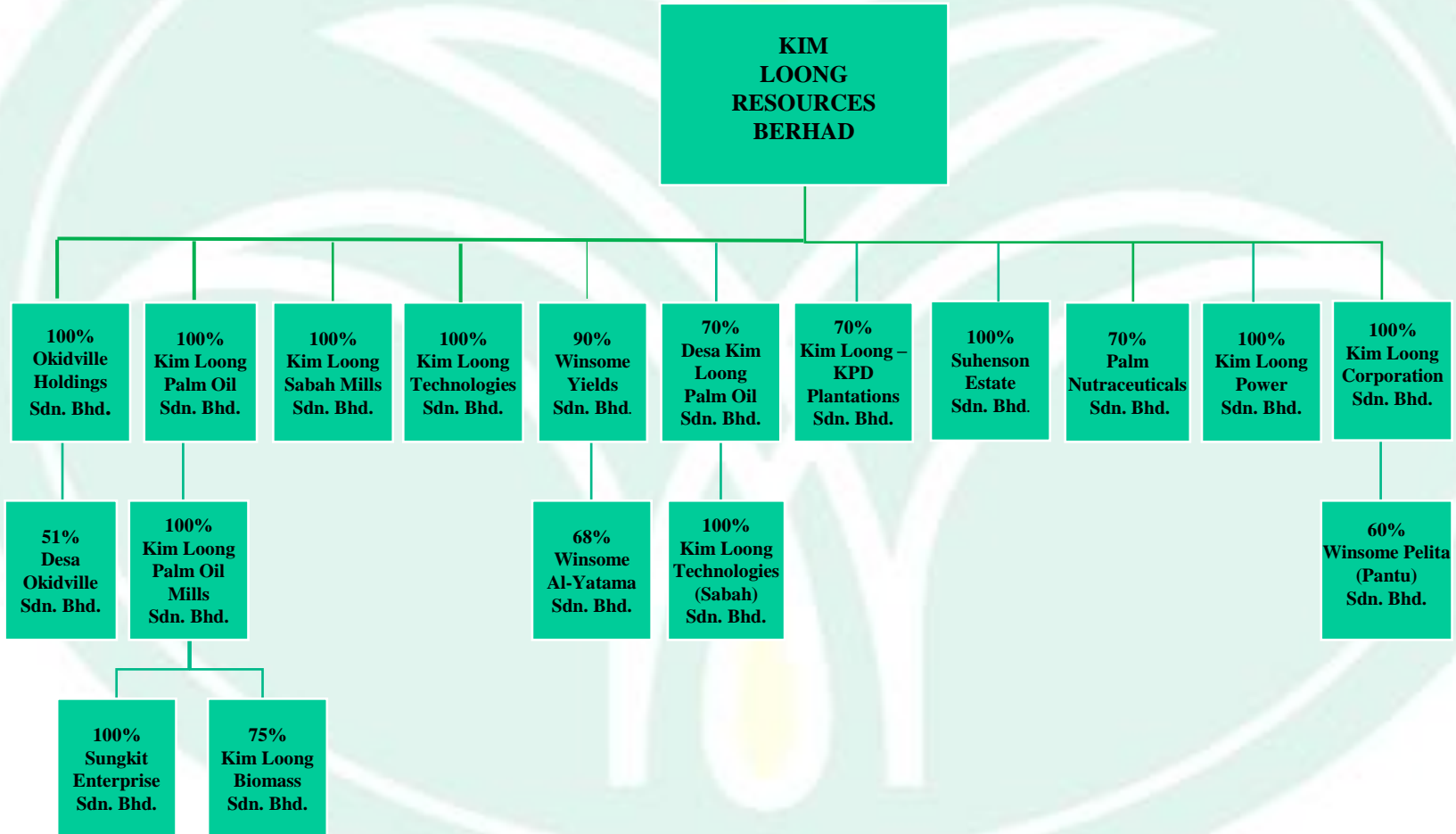




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# Group Structure (Active Companies Only)

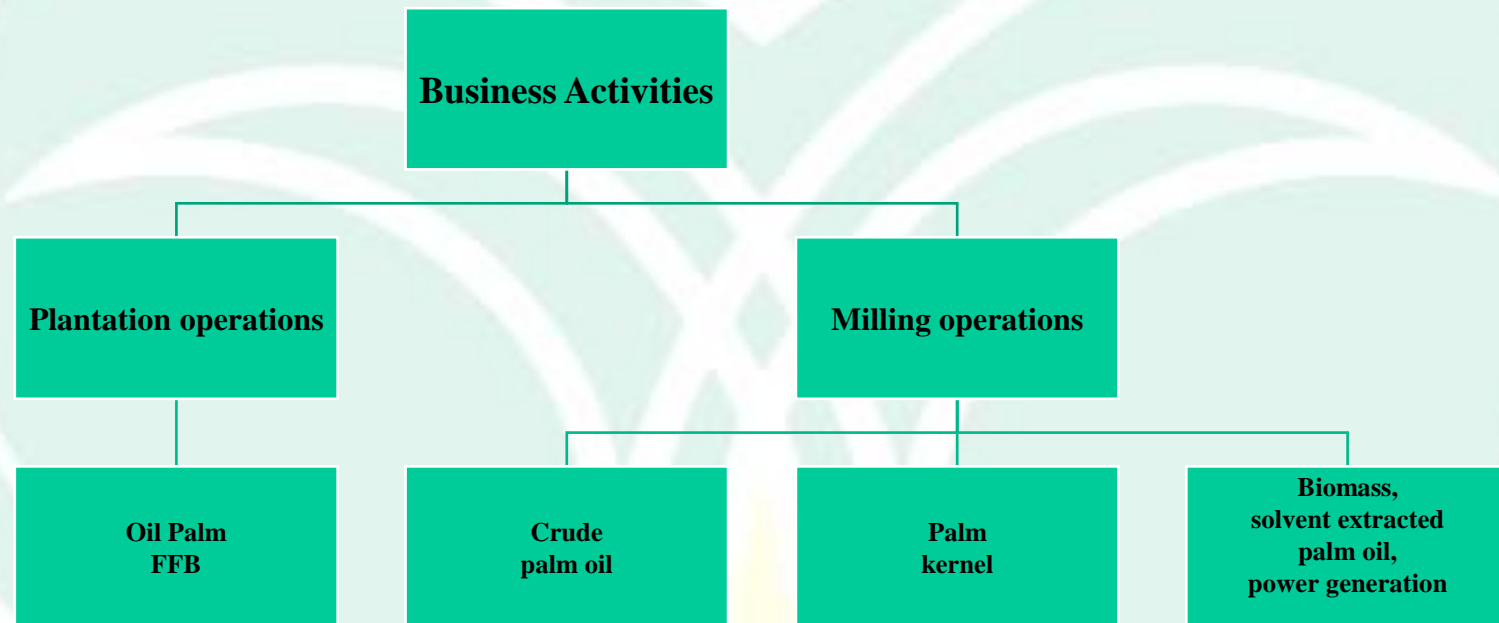
AS AT 31 JANUARY 2024



# Principal activities



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# Financial Highlights

## FINANCIAL PERFORMANCE



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	Financial year	
	2023	2024 *
Revenue (RM'000)	1,908,343	1,526,133
EBITDA (RM'000)	294,679	279,241
Profit before tax (RM'000)	252,443	232,368
Weighted Average No. of Share ('000)	966,455	968,882
Shareholders' equity (RM'000)	834,387	864,982
Basic earnings per share (Sen)	16.82	15.24
PE Ratio (times)	10.7	13.4
Return on Capital Employed (After-tax) [N1]	19.8%	17.2%
Return on Total Equity (After-tax)	20.9%	18.1%
Return on Total Assets (After-tax)	15.8%	14.2%
Gearing	0.06	0.05

N1 : Capital Employed includes Total Equity and Bank Borrowings.

\* Based on unaudited 12-months results ended 31 January 2024.



# Financial Highlights (continued)

## ANALYSIS BY SEGMENTS

	Financial Year	
	2023 RM'000	2024 * RM'000
<b>REVENUE</b>		
Plantation	263,954	234,726
Palm Oil Milling	1,866,579	1,493,417
Less : Inter-segment eliminations	(222,190)	(202,010)
<b>TOTAL GROUP</b>	<b>1,908,343</b>	<b>1,526,133</b>
<b>RESULTS</b>		
Plantation	145,190	117,130
Palm Oil Milling	110,581	110,737
	<b>255,771</b>	<b>227,867</b>
Inter-segment adjustments and eliminations	(1,552)	2,136
Unallocated cost **	(7,742)	(8,505)
Finance income	6,712	8,284
Finance cost	(2,402)	(2,490)
Other investment income	1,656	5,076
<b>Profit before tax</b>	<b>252,443</b>	<b>232,368</b>

\* Based on unaudited 12-months results ended 31 January 2024.

\*\* Unallocated cost mainly consists of salaries and other office administration cost net of management fee and commission income receivable.

# Financial Highlights (continued)

## DIVIDEND PAYMENT RECORD

	Financial Year	
	2023	2024
Net profit attributable to equity holders of the Company (RM'000)	162,257	147,705
Net dividend declared (RM'000)	145,167	126,405
Gross Dividend Per Share (sen)	15.0	13.0
Gross Dividend Yield (%)	8.4%	6.4%
Dividend Pay- out (%)	89.5%	85.6%
Market Price at period end (RM)	1.79	2.04
NTA per share at period end (RM)	0.86	0.89

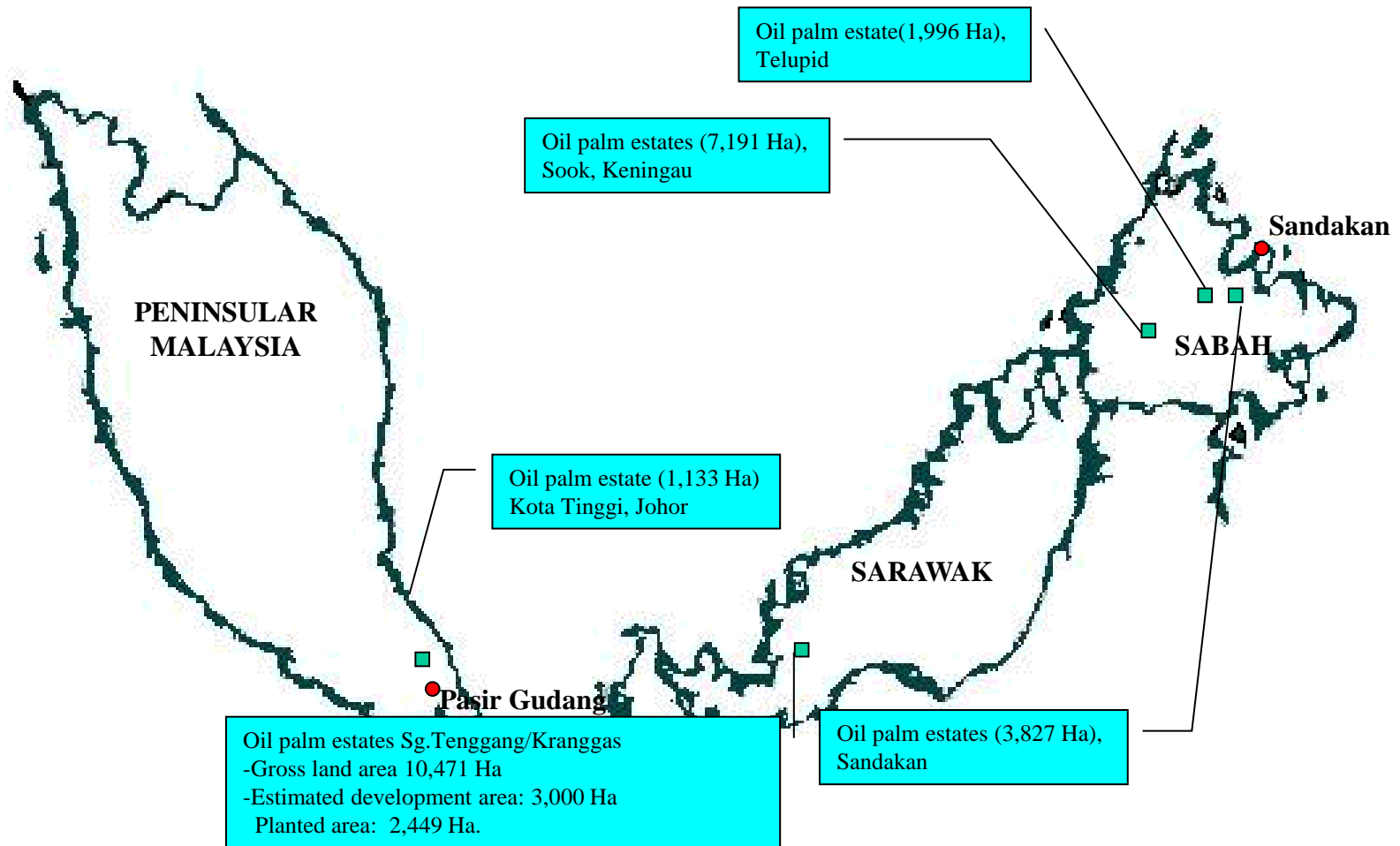
\* Based on unaudited 12-months results ended 31 January 2024.

# Plantation Operations :

## LOCATION OF OPERATIONS



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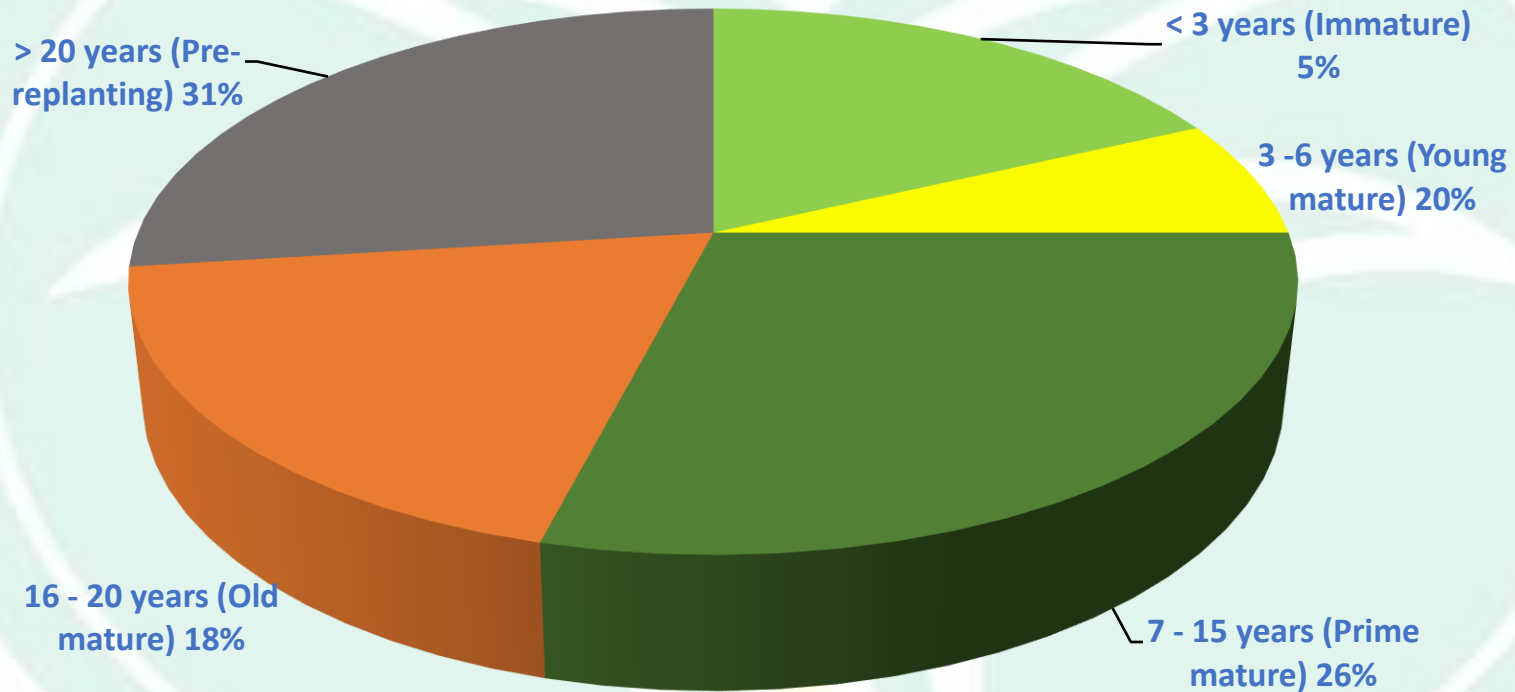






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## AGE PROFILE OF PALMS (AS AT 31 JANUARY 2024)



Total planted area: 15,926 hectares



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# PRODUCTION

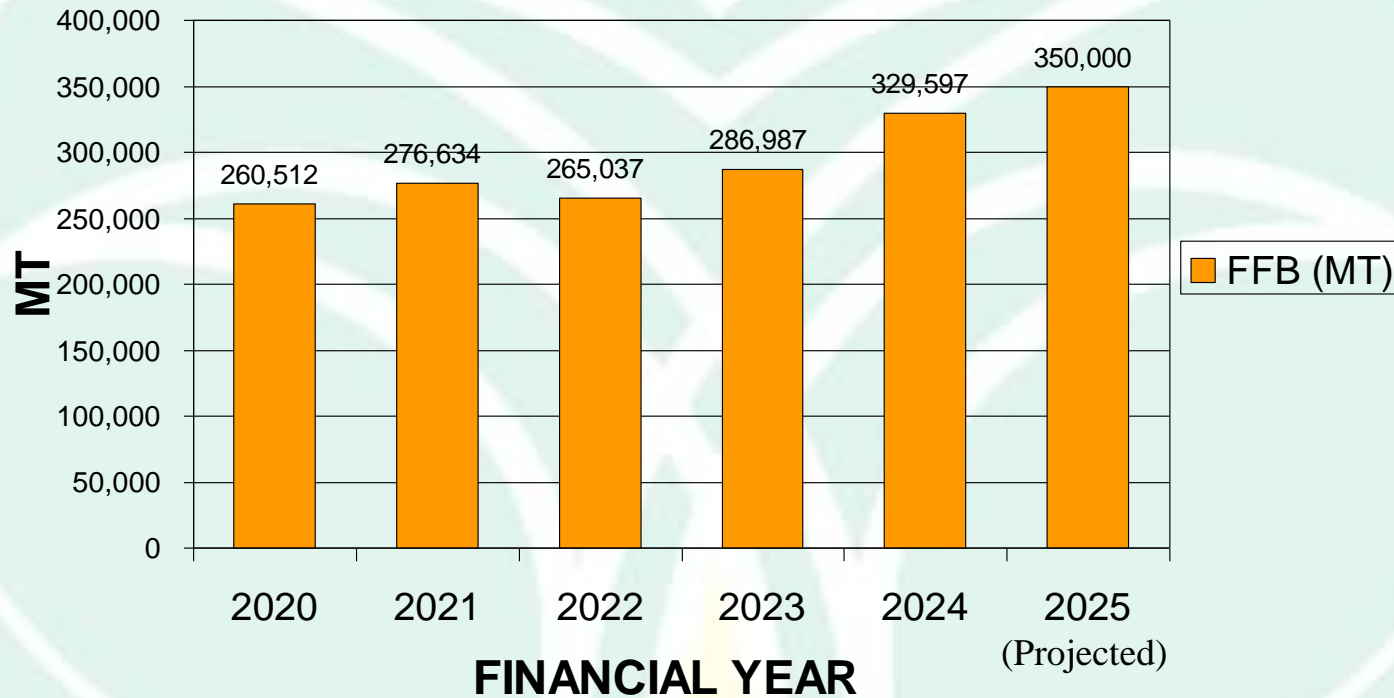
## FINANCIAL YEAR

	2023 (MT)	2024 (MT)	% change
<b>FFB</b>	286,987	329,597	14.9%
<b>CPO</b>	330,968	317,607	-4.0%
<b>PK</b>	81,763	77,197	-5.6%





## FFB PRODUCTION & PROJECTION

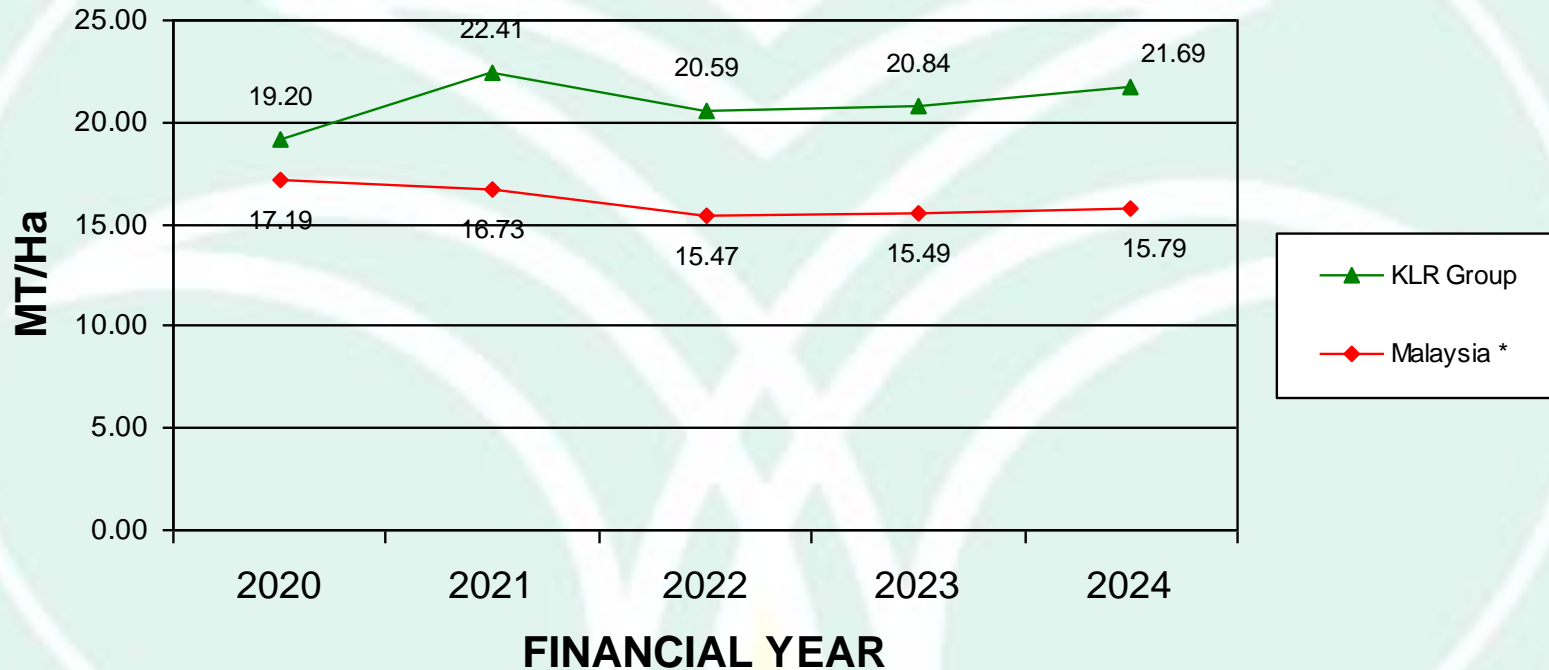


The projected FFB production for FY2025 is 350,000MT. (6% higher than FY2024).

Note : Projection of production is based on existing land bank.



## FFB YIELD PER HECTARE



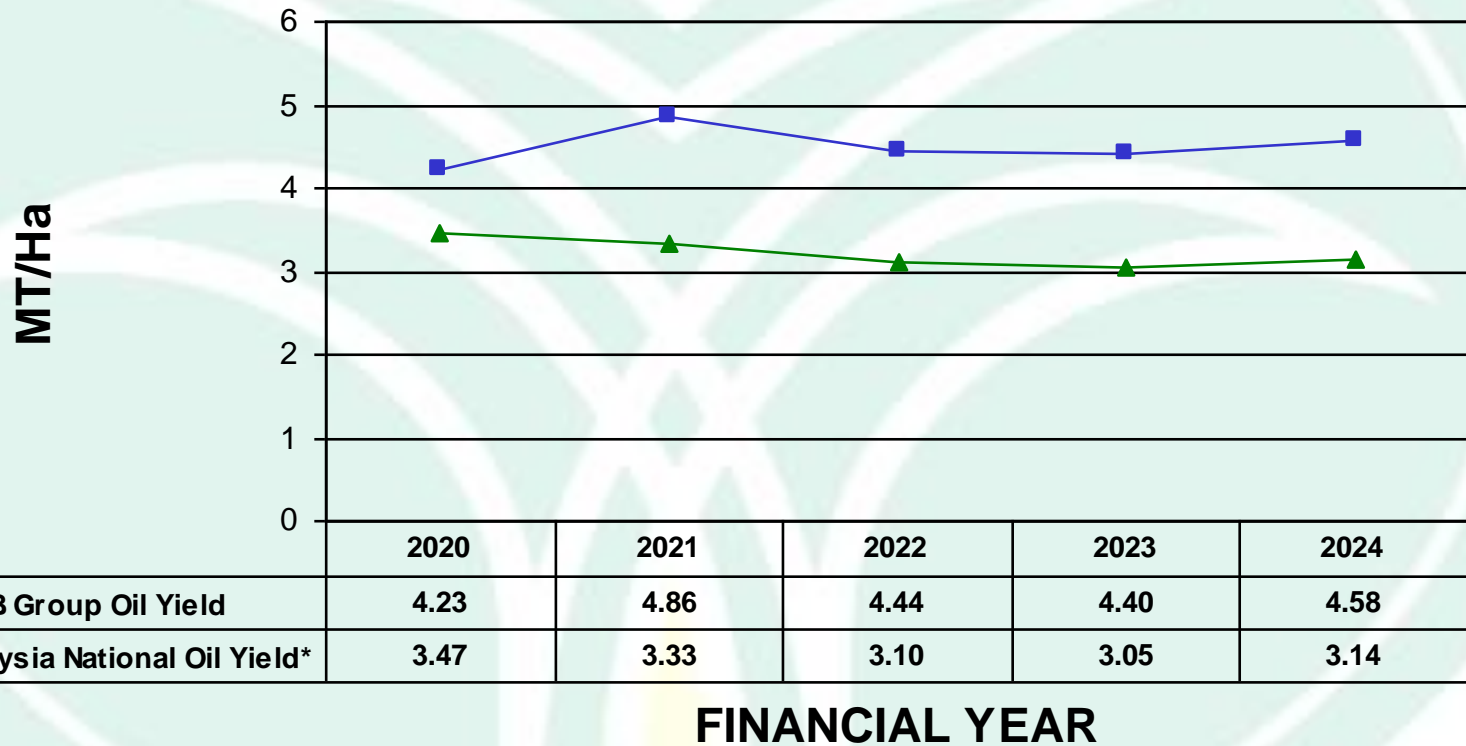
1. Lower yield in 2020 was partly due to lower yield from young mature palms and deferment of peak crop cycle into following financial year.

Note:

The statistics for Malaysia National FFB yield is extracted from MPOB web-site based on calendar year 2019 to 2023 whilst the figures from KLR group are based on its financial year (Feb – Jan).



# OIL YIELD PER HECTARE



Note :

\*The statistics for Malaysia National CPO yield are extracted from MPOB web-site based on calendar year 2019 to 2023 whilst the figures from KLR group are based on its financial year (Feb – Jan).

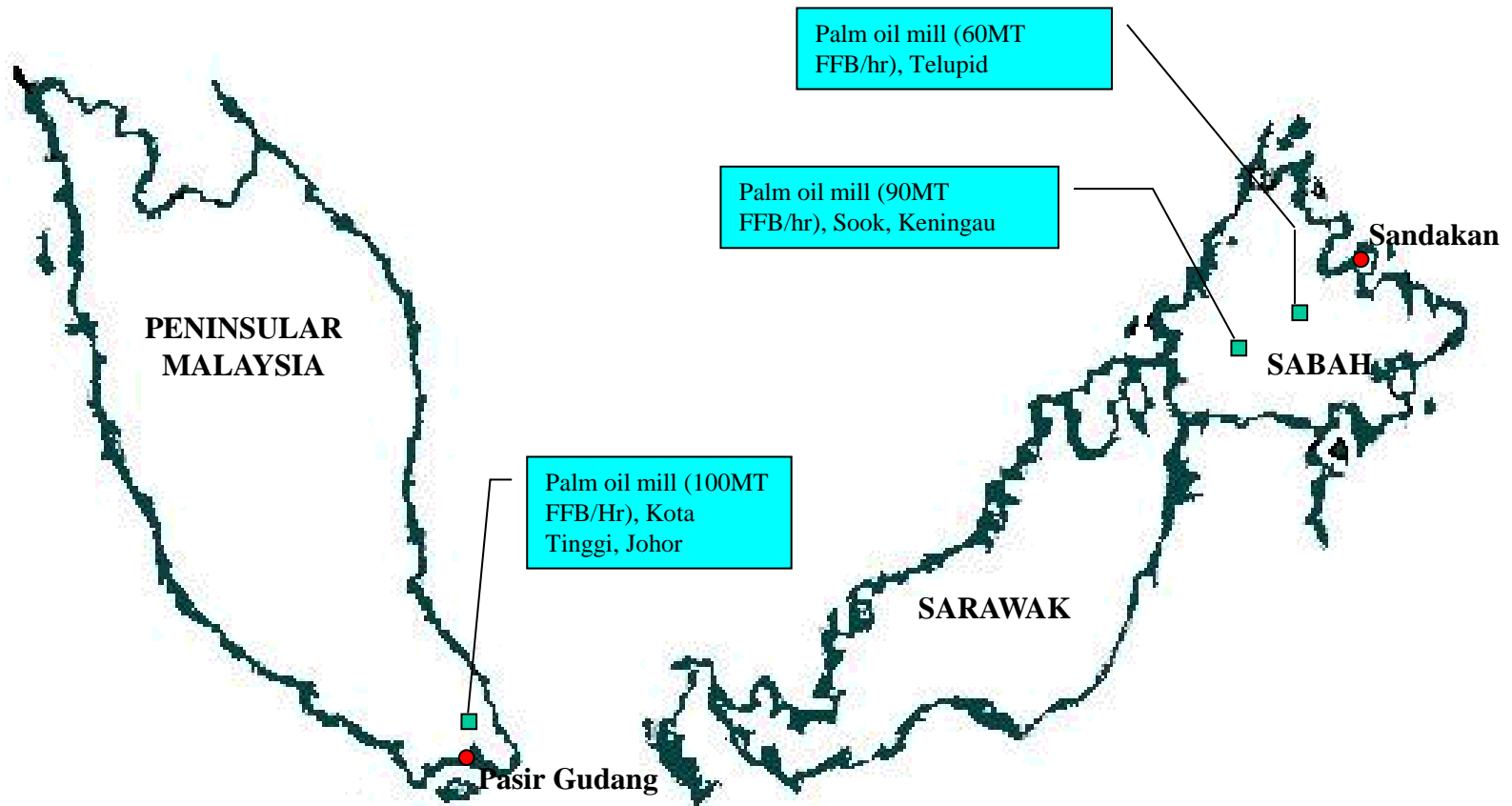


# Palm Oil Milling:

## MILLING LOCATION



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## CPO OER COMPARISON



Note :

\*The statistics for Malaysia National CPO extraction rates are extracted from MPOB web-site based on calendar year 2019 - 2023 whilst the figures from KLR Group are based on its financial year (Feb – Jan).



# ACHIEVEMENTS

## 2023

- Following year 2022, KLRB has again been recognised by Forbes Asia together with the other Eight Malaysian companies as part of its coverage of Best Under A Billion 2023, which highlights 200 Asia-Pacific companies with less than US\$1 billion in revenue and consistent top-line and bottom-line growth.
- All the 3 palm oil mills and 2 palm fiber oil solvent extraction plants under the Group passed the International Sustainability and Carbon Certification ("ISCC") audit and obtained ISCC certification (refer following page).
- In December 2023, biogas plant at Telupid Mill commenced supplying power up to 1.5 MW per hour to grid.

## 2022

- KLRB is one of the Seven Malaysian Companies selected by Forbes as Asia's Best under A Billion 2022 list.
- In December 2022, biogas plant at Keningau Mill commenced supplying power up to 2.0 MW per hour to grid.



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# ACHIEVEMENTS (continued)

TÜVNORD



## Certificate

according to the  
Renewable Energy Directive (RED II)

(Directive (EU) 2018/2001 on the promotion of the use of energy from renewable sources (recast))

Certificate Number: EU-ISCC-Cert-DE-129-35344992

TÜV NORD CERT GmbH

Am TÜV 1,

45307 Essen, Germany

certifies that

Desa Kim Loong Palm Oil Sdn Bhd  
KM 3, Jalan Karamatol, 35 KM OFF Jalan Nabawan,  
89007, Keningau, Sabah,  
Malaysia.

complies with the requirements of the certification system  
ISCC EU  
(International Sustainability and Carbon Certification)  
and the requirements of the RED II.

Place of the audit  
Same As Above

This certificate is valid from 16.05.2023 to 15.05.2024.

The site of the system user is certified as:

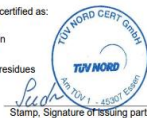
Point of Waste Origin

Oil Mill

Treatment plant for waste/ residues

Essen, 16.05.2023

Place and date of issue



The issuing Certification Body is responsible for the accuracy of this document.  
Version / Date: 1 (no adjustments) / 16.05.2023

Page 1 of 2

TÜVNORD



## Certificate

according to the  
Renewable Energy Directive (RED II)

(Directive (EU) 2018/2001 on the promotion of the use of energy from renewable sources (recast))

Certificate Number: EU-ISCC-Cert-DE-129-35344994

TÜV NORD CERT GmbH

Am TÜV 1,

45307 Essen, Germany

certifies that

Kim Loong Sabah Mills Sdn Bhd  
KM 27 Off Jalan Telupid-Tongod, NO.A.042,  
P.O. Box 27 Peti Surat No 27,  
89300 Telupid, Sabah,  
Malaysia.

complies with the requirements of the certification system  
ISCC EU  
(International Sustainability and Carbon Certification)  
and the requirements of the RED II.

Place of the audit  
Same As Above

This certificate is valid from 16.05.2023 to 15.05.2024.

The site of the system user is certified as:

Point of Waste Origin

Oil Mill

Treatment plant for waste/ residues

Essen, 16.05.2023

Place and date of issue



The issuing Certification Body is responsible for the accuracy of this document.  
Version / Date: 1 (no adjustments) / 16.05.2023

Page 1 of 2

TÜVNORD



## Certificate

according to the  
Renewable Energy Directive (RED II)

(Directive (EU) 2018/2001 on the promotion of the use of energy from renewable sources (recast))

Certificate Number: EU-ISCC-Cert-DE129-35360905

TÜV NORD CERT GmbH

Am TÜV 1, 45307 Essen, Germany

certifies that

Kim Loong Palm Oil Mills Sdn. Bhd.  
Jalan Mawai Batu 7,  
81900, Kota Tinggi, Johor, Malaysia

complies with the requirements of the certification system  
ISCC EU  
(International Sustainability and Carbon Certification)  
and the requirements of the RED II.

Place of the audit  
(if different from the legal address of the system user as stated above, only applicable for traders and traders with storage)

Same As Above

This certificate is valid from 01.02.2024 to 31.01.2025.

The site of the system user is certified as:

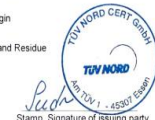
Point of Waste Origin

Oil Mill

Treatment Plant for Waste and Residue

Essen, 26.01.2024

Place and date of issue



The issuing Certification Body is responsible for the accuracy of this document.  
Version / Date: 0 (no adjustments) / 26.01.2024

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# ACHIEVEMENTS (continued)

**TÜVNORD**

**Certificate**  
according to the  
**Renewable Energy Directive (RED II)**  
(Directive (EU) 2018/2001 on the promotion of the use of energy from renewable sources (recast))

**Certificate Number: EU-ISCC-Cert-DE-129-35344995**

**TÜV NORD CERT GmbH**  
Am TÜV 1,  
45307 Essen, Germany  
certifies that

**Kim Loong Technologies (Sabah) Sdn Bhd**  
KM 3, Jalan Karamatoi 35KM OFF Jalan Nabawan,  
89007 Keningau, Sabah,  
Malaysia.

complies with the requirements of the certification system  
**ISCC EU**  
(International Sustainability and Carbon Certification)  
and the requirements of the RED II.

Place of the audit  
Same As Above

**This certificate is valid from 17.05.2023 to 16.05.2024.**

The site of the system user is certified as:

Point of Waste Origin  
Oil Mill  
Treatment plant for waste/ residues

Essen, 17.05.2023  
Place and date of issue

  
Stamp, Signature of issuing party



The issuing Certification Body is responsible for the accuracy of this document.  
Version / Date: 1 (no adjustments) / 17.05.2023

Page 1 of 2

**TÜVNORD**

**Certificate**  
according to the  
**Renewable Energy Directive (RED II)**  
(Directive (EU) 2018/2001 on the promotion of the use of energy from renewable sources (recast))

**Certificate Number: EU-ISCC-Cert-DE129-35360906**

**TÜV NORD CERT GmbH**  
Am TÜV 1, 45307 Essen, Germany  
certifies that

**Kim Loong Technologies Sdn. Bhd.**  
Jalan Mawai Batu 7,  
81900, Kota Tinggi, Johor, Malaysia  
complies with the requirements of the certification system  
**ISCC EU**  
(International Sustainability and Carbon Certification)  
and the requirements of the RED II.

Place of the audit  
(if different from the legal address of the system user as stated above: only applicable for traders and traders with storage)  
Same As Above

**This certificate is valid from 01.02.2024 to 31.01.2025.**

The site of the system user is certified as:

Point of Waste Origin  
Oil Mill  
Treatment Plant for Waste and Residue

Essen, 26.01.2024  
Place and date of issue

  
Stamp, Signature of issuing party



The issuing Certification Body is responsible for the accuracy of this document.  
Version / Date: 2 (no adjustments) / 26.01.2024

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# Environmental, Sustainability and Governance (ESG)



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## Environmental

- Zero burning in land clearing
- Soil enrichment and conservation program
- Riparian reserves
- Reduction of greenhouse gas emission
- Waste and effluent management

## Sustainability

- Human and workers rights
- Health and safety
- Freedom of association and collective bargaining
- Improving the quality of life
- Diversity and inclusion
- Contribution to society

## Governance

- Anti-bribery and anti-corruption policy
- Transparency
- Shareholder rights





# Green Practices

## Mill

- We have implemented three methane capture facilities for the renewable power generation projects at our three mills which reduce greenhouse gas emissions as well as reduce the reliance on diesel power generator during start-up or low crop period.  
\* For latest progress, please refer to Near Term Prospect under Mill (power projects).
- Our effluent treatment systems allow capturing of greenhouse gas to minimise greenhouse gas emission to the atmosphere and are adequately designed to meet the mandated discharge parameters.
- Based on readings of our three mills for 12 months up to January 2024, the amount of GHG (Methane) captured, which were then destroyed or repurposed to generate renewable energy for sales as well as to reduce our dependence on diesel power generator, was 34.2 million m<sup>3</sup> (FY2023: 35.1 million m<sup>3</sup>).

## Plantation

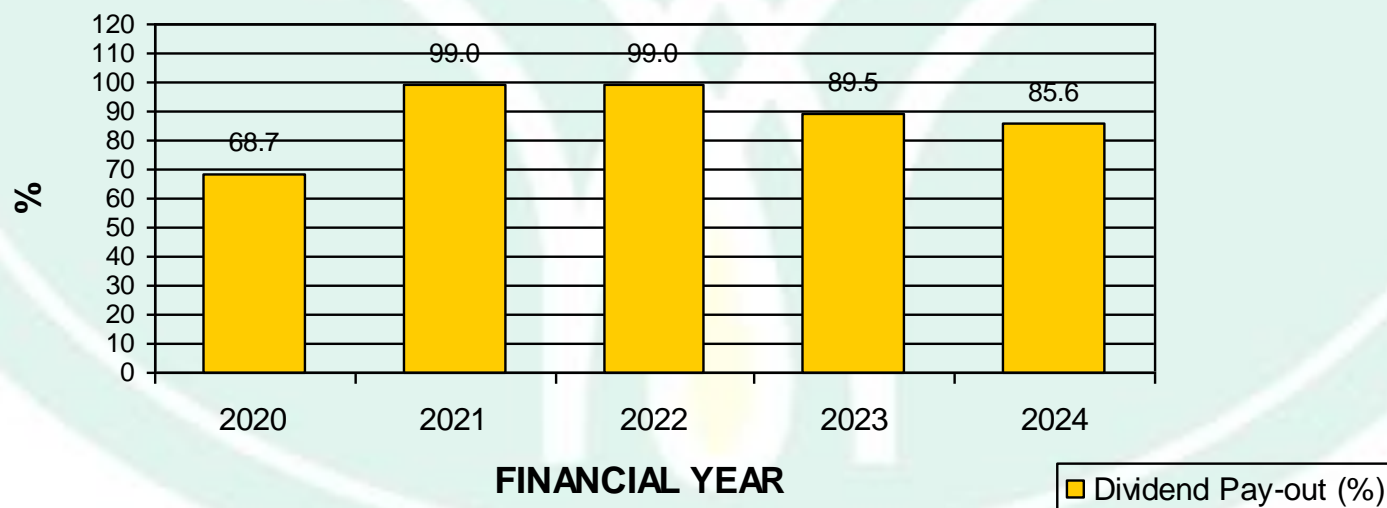
- The Group adheres strictly to the policy of zero burning in both new plantings and replanting of oil palm. Zero burning keeps the air smoke-free. The debris remnants, comprising bushes or small trees which have been felled, are shredded and spread in the field to biodegrade. This releases nutrients and adds valuable organic matter to the soil, reducing the usage of chemical fertilisers during the immature period.
- Planting of leguminous cover crop in new planting and replanted areas. The fast-growing plants provide cover to protect the soil and build up nutrients in the topsoil as well as to suppress weeds.
- Solid organic waste material generated from the milling operations such as decanter cake and empty fruit bunches (“EFB”) are applied in fields, especially at marginal soil areas. Scheduled wastes are disposed of properly.



# Dividend Policy

## Target Dividend Payout Ratio

- » We do not have a formal dividend policy but we are committed to pay-out at least 30% of profit.
- » Our pay-out rate in the past 5 years are as follows:





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# BUSINESS OUTLOOK AND STRATEGIES



# Near Term Prospect

## Plantation

- » The Group's FFB production for FY2025 is targeted to be at least 5% higher than FY2024 on account of more replanted areas coming into maturity and a better palm age profile with higher percentage of the Group's productive area under young palms.
- » CPO price movement has been volatile and unpredictable. However, the Management expects the average CPO prices for FY2025 to stay around RM4,000 per MT.
- » The Management targets to replant about 1,000 hectares in FY2025.



# Near Term Prospect (continued)

## Mill

- » Despite stiff competition from surrounding mills, we target to achieve a total mill processing throughput of 1.6 million MT of FFB for FY2025.
- » Estimated sales revenue for excess palm kernel shells to third parties is about RM26 million from our three mills in FY2025.
- » Palm fiber oil solvent extraction plants (“PFOE”) in our Kota Tinggi and Keningau mills are running satisfactorily, contributing revenue and profit for the Group.





# Near Term Prospect (continued)

## Mill

### Power projects implementation in:

- » Mill at Kota Tinggi, Johor
  - 3 units of 500 kilowatts gas engine for internal use.
  - Successfully obtained approval for net export capacity of 1.8 megawatt per hour from Sustainable Energy Development Authority (“SEDA”) Malaysia in April 2015 and Renewable Energy Power Purchase Agreement (“REPPA”) has been signed with Tenaga Nasional Berhad (“TNB”).
  - Installation of 2 units of 1.2 megawatts gas engine for supplying electricity to TNB grid was completed and commenced operation in June 2019.
  - For the FY2024, revenue of RM5.8 million has been generated from supplying power to TNB grid. On average, annual revenue of about RM5 million is expected from FY2025 onwards.



# Near Term Prospect (continued)

## Mill (continued)

### Power projects implementation in: (continued)

- » Mill at Keningau, Sabah
  - 2 units of 500 kilowatts gas engine for internal use.
  - Successfully obtained approval for net export capacity of 2.0 megawatt per hour from SEDA Malaysia in December 2016 and REPPA has been signed with Sabah Electricity Sdn. Bhd. (“SESB”).
  - Installation of 2 units of 1.2 megawatts gas engine for supply to SESB grid commenced in September 2019 and completed in February 2022. Our biogas plant has commenced supply of power to grid since December 2022.
  - For the FY2024, revenue of RM4.6 million has been generated from supplying power to SESB grid. We expect this plant could contribute up to RM7 million revenue in FY2025.
  
- » Mill at Telupid, Sabah
  - 2 units of 500 kilowatts gas engine for internal use.
  - Successfully obtained approval for net export capacity of 1.5 megawatt per hour from SEDA Malaysia in September 2019 and REPPA has been signed with SESB.
  - Biogas plant with 2 units of 0.9 megawatts gas engine has commenced supply of power to grid since December 2023, and we expect this plant can contribute positively to revenue as well as profit from the FY2025 onwards.



# KLR Group's Future Plan

KLR's future plans are as follows:

- ❖ To source for additional plantation land in Sabah and Sarawak. However, compliance with MSPO restrictions and ESG policies are major constraints.
- ❖ To source for suitable land and apply for license to set up a palm oil mill in Sarawak.
- ❖ To continue replanting of older palms to ensure continued growth in future FFB production.
- ❖ To improve mechanisation of plantations systems.



# Corporate Fact Sheet

## **CORPORATE ADDRESS**

Lot 18.01, 18<sup>th</sup> Floor, Public Bank Tower  
19, Jalan Wong Ah Fook,  
80000 Johor Bahru, Johor, Malaysia.

## **DIRECTORS**

<b>Gooi Seong Lim</b>	Executive Chairman	<b>Gooi Tsih Ern (f)</b>	Alternate Director to Mr. Gooi Seong Lim
<b>Gooi Seong Heen</b>	Managing Director	<b>Gooi Chuen Kang</b>	Alternate Director to Mr. Gooi Seong Heen
<b>Gooi Seong Chneh</b>	Executive Director	<b>Soh Ban Ting (f)</b>	Independent Director
<b>Gooi Seong Gum</b>	Executive Director	<b>Dr. Chee Yau Kuan</b>	Independent Director
<b>Yong Chung Sin</b>	Senior Independent Director	<b>@ Chia Yan Kuan</b>	

# Corporate Fact Sheet (continued)

Stock Exchange Listing	Main Market of Bursa Malaysia Securities Berhad	
Listed on	27 November 2000	
Issued shares	975.56 million shares	
Market Cap	RM2.12 billion (based on share price of RM2.17 on 31 March 2024)	
Major Shareholders (as at 31 Jan 2024)	Sharikat Kim Loong Sendirian Berhad	64.20%
	Teo Chuan Keng Sdn Bhd	2.11%
	Krishnan Chellam	1.56%
	Koperasi Polis DiRaja Malaysia Berhad	0.77%
	Aliran Insaf (M) Sdn Bhd	0.71%
Financial year end	31 January	



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197501000991 (22703-K)

**THANK YOU**

Contact person : Mr Gooi Seong Heen (Managing Director)  
Tel : 607-2248316  
Email : [heen@kimloong.com.my](mailto:heen@kimloong.com.my)